

NOVOTEL

Novotel Nha Trang

January 14, 2025

Dear Valued Partners,

CORPORATE RATE 2025 OFFER:

Warmest greetings from Novotel Nha Trang, the only 4 star international branded Hotel in Nha Trang Beach City!

Firstly, thank you for your support shown towards our Hotel. In recognition, we are delighted to offer our corporate rate 2025 for your kind attention and acceptance.

I. ACCOMMODATION:

Kind of room	Period		Rate (VND++)		Note
	From	To	Single	Double	
Junior	01/01/2025	31/12/2025	1,400,000	N/A	<div>✓ The rate is inclusive of buffet breakfast.</div> <div>✓ Not inclusive of service charge and tax</div> <div>✓ Room with private balcony and sea view (except Junior room)</div> <div>✓ Free using Steam & sauna at In balance spa</div> <div>✓ Free using fitness center</div> <div>✓ Free using internet cable in room and wi-fi</div> <div>✓ Towel service on the beach and swimming pool</div>
Standard	01/01/2025	31/12/2025	1,700,000	1,900,000	
Superior	01/01/2025	31/12/2025	1,900,000	2,100,000	
Superior ocean view	01/01/2025	31/12/2025	2,100,000	2,300,000	
Deluxe	01/01/2025	31/12/2025	2,300,000	2,500,000	
Executive room	01/01/2025	31/12/2025	2,900,000	3,100,000	
Extra bed		VND920.000++/bed/night			
* The cancellation or modification should be advised by 18:00 hrs. 1 day prior to the arrival date					

Note:

1. The contract rate is inclusive of daily buffet breakfast, not inclusive of service charge and government tax.
2. The above rate is per room per night. The rate is applicable for individual bookings only.
3. A surcharge will be applicable during the high season is VND690,000++/room/night (Peak season 27 Dec 2024 – 05 Jan 2025, Public holiday, Tet holiday 28 Jan – 03 Feb 2025).
4. Complimentary VIP treatment for Executive room type and above.



Contact information: Should you need any information, please contact:

1. Executive Assistant Manager In charge of Sales & Marketing Department - **Ms. Truong Ngoc Thuy Anh** (Mobile: 0907 663 058) at email Anh.TRUONG@accor.com
2. Assistant Sales Manager – **Ms. Nguyen Tran Thao Ngan** (Mobile: 0915 779 260) at email H6033-SL@accor.com

Meanwhile, we look forward to your continuous support and towards building a mutually beneficial and fruitful year ahead.

Thank you once again for your support and I look forward to working with you and your team.

Yours sincerely,

NOVOTEL NHA TRANG

AGREED AND SIGNED BY COMPANY



Truong Ngoc Thuy Anh

Name:

Executive Assistant Manager

Incharge Sales & Marketing Department

Title:

